### **NEW APPLICATION**

### **ORIGINAL**

**BOB STUMP** 

GARY PIERCE

**BRENDA BURNS** 

Chairman

Commissioner

Commissioner

SUSAN BITTER SMITH Commissioner



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### BEFORE THE ARIZONA CORPORATION COMMISSION

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Arizona Corporation Commission DOCKETED JUL 17 2014

**DOCKETED BY** 

**BOB BURNS** Commissioner

In the Matter of the Application of Zayo Group, LLC for a Limited Waiver of the Public Utility Holding Companies and Affiliated Interest Rules (A.A.C. R14-2-18 et seq.) or, in the Alternative, Approval of a Reorganization under A.A.C. R17-2-803

T-20783A-14-0273 DOCKET NO. '

### APPLICATION FOR

LIMITED WAIVERS OF THE PUBLIC UTILITY HOLDING COMPANIES AND AFFILIATE INTEREST RULES (A.A.C. 414-2-801 et seq.)

(Expedited Approval Requested)

Pursuant to A.A.C. R14-2-806, Zayo Group, LLC ("Zayo" or "Applicant") requests a limited waiver of the Commission's Public Utility Holding Companies and Affiliated Interests Rules, A.A.C. R14-2-801 to R14-2-806 (the "Rules") with respect to a pro forma change in indirect ownership of Zayo (the "Pro Forma Change") that will occur in connection with an initial public offering ("IPO") by Zayo Group Holdings, Inc. ("Holdings"), Applicant's direct holding company (a copy of Holdings' registration statement on Form S-1 can be found on the SEC website at www.sec.gov). The Pro-Forma Change will remove Applicant's current indirect holding company from the Holdings and Zayo ownership structure by assigning its owners' equity interests to Holdings and offering a portion of the Holdings equity to the public. It is not expected to

result in any new equity owners who will hold 10 percent or more indirect ownership in Applicant, and there will be no change in any of Zayo's current Arizona operations, including its rates, terms and conditions of service. In the event the Commission declines to waive A.A.C. R14-2-806, Zayo alternatively requests, to the extent necessary, authorization for the *Pro Forma* Change pursuant to the A.A.C. R14-2-803.

Because the *pro forma* removal of a holding company from Zayo's ownership structure is occurring as part of an IPO, it is important that required regulatory approvals be obtained in a timely fashion to allow flexibility for the IPO to proceed when market conditions dictate following Securities and Exchange Commission ("SEC") clearances. Although the ultimate timing and final decision by the SEC is still yet to be determined, such approval could occur as early as September 30, 2014. Accordingly, Applicant is seeking to have all state regulatory clearances in hand no later than that date. Pursuant to A.A.C. R14-2-806(C), Applicant therefore requests that the Commission permit the waivers to become effective on the 31st day following the filing of this Application. Alternatively, Applicant requests that the Commission act expeditiously to consider this Application at its Open Meeting scheduled for September 9, 2014, or any other meeting that may be scheduled in advance of September 30, 2014, so that the parties will be able to complete the *Pro Forma* Change and IPO when appropriate.

### INTRODUCTION

Zayo holds a Certificate of Convenience and Necessity ("CCN") to provide competitive telecommunications services in Arizona that was granted by Commission Decision No. 72561. Based on its reported jurisdictional revenues, <sup>1</sup> Zayo is considered a Class A utility under the Rules and, therefore, subject to the Rules. The Rules regulate the formation and reorganization of public utility holding companies and certain

The 2013 Annual Report filed by Zayo indicated that it had more than \$1 million in Arizona revenues in 2013. Upon review, Zayo has determined that the report included certain revenues that were not jurisdictional Arizona revenues. Should Zayo determine that its annual Arizona jurisdictional revenues for the past 12 months were less than \$1 million, it will withdraw this Application.

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transactions and activities between public service corporations and their affiliated interests. According to the Commission, the Rules are intended to: (i) prevent the commingling of utility and non-utility funds; (ii) prohibit cross-subsidization of non-utility activities by utility ratepayers; (iii) prevent negative impact of non-utility activities on a utility's financial credit; and (iv) ensure that the utility and its affiliates provide the Commission with the information necessary to "carry out its regulatory responsibilities." See Decision Nos. 56618 and 56844.

Applicant submits that, in light of the Rules' stated purposes, Applicant should be exempt from the requirements of the Rules for the purposes of the *Pro Forma* Change. As explained below, Applicant operates in a highly competitive environment that effectively protects customers from activities that will detrimentally affect service to customers. Moreover, although the *Pro Forma* Change will result in a change in the indirect ownership of Zayo, no transfer of certificates, assets, or customers will occur. Zayo will continue to provide service to its customers in Arizona pursuant to Commission authorization under the same rates, terms, and conditions. The *Pro Forma* Change will be transparent to the customers of the Applicants. In this instance, application of the Rules to Applicant would be unreasonably costly and burdensome. Finally, a limited waiver of these Rules, as permitted under A.A.C. R2-14-806, is in the public interest.

Therefore, Applicant request a limited waiver of the Rules as they may apply to the *Pro Forma* Change described below.

### **DESCRIPTION OF APPLICANT**

Zayo is a Delaware limited liability company with principal offices at 1805 29th Street, Boulder, Colorado 80301. Zayo is a wholly-owned subsidiary of Holdings, a Delaware corporation. Holdings is currently a wholly-owned subsidiary of

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Communications Infrastructure Investments, LLC ("CII"), a Delaware limited liability company. CII has no majority owner.

Zayo is a provider of bandwidth infrastructure and network neutral colocation and interconnection services over regional and metropolitan fiber networks. These services enable customers to manage, operate, and scale their telecommunications and data networks. Such customers consist primarily of wireless service providers, national and regional telecommunications carriers and other communications service providers, media and content companies, schools, hospitals, governments, banks and other bandwidthintensive enterprises.

In Arizona, Zayo is authorized to provide facilities-based local exchange services and resold and facilities-based intraLATA and interLATA private line services pursuant to Decision No. 72561. Zayo is also authorized by the FCC to provide domestic and 13 international telecommunications services. Additional information concerning Zayo's legal, technical, managerial and financial qualifications has been submitted to the Commission with various prior filings with respect to Zayo's certification and various 16 transactions and is therefore already a matter of public record. Zayo requests that the 17 | Commission take official notice of these existing descriptions of Zayo's qualifications and incorporate them by reference herein. In support of its financial qualifications, a copy of Zayo's most recent SEC Form 10-Q is available at:

http://www.sec.gov/Archives/edgar/data/1502756/000150275614000022/0001502756-14-000022-index.htm

and its most recent SEC Form 10-K is available at:

http://zayo.uldev.co/images/uploads/resources/Financial Reports/FY4Q2013/Annual/FY 13 Annual Report 10-K

### CONTACT INFORMATION

For the purposes of this Application, contacts for Applicant are as follows:

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and:

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Scott E. Beer, General Counsel Zayo Group, LLC 1805 29th Street Boulder, CO 80301 303-381-4664 (tel) 303-226-5923 (fax) scott.beer@zayo.com

### **DESCRIPTION OF THE PRO FORMA CHANGE**

In connection with the planned IPO of Holdings, CII will be eliminated from the ownership chain between Holdings and the ultimate investors/owners of the company. As a result of the *Pro Forma* Change, Holdings will become the ultimate parent company of Zayo rather than an intermediate parent company and the current owners of CII will have a direct rather than indirect ownership interest in Holdings. Since immediately after the *Pro Forma* Change Holdings will continue to have direct control of Zayo and will obtain ultimate control of Zayo with the same ultimate investors/owners, the *Pro Forma* Change is simply an internal change in the ownership chain that is *pro forma* in nature. For the Commission's reference, a chart depicting the pre- and post-*Pro Forma* Change ownership of Zayo is provided as Exhibit A.

Upon completion of the *Pro Forma* Change, the current investors/owners of CII will directly own equity in Holdings. Contemporaneously, Holdings will initiate an IPO to sell a small part of its equity to the public. Zayo and Holdings do not expect any new shareholder to obtain a 10% or greater ownership as a result of the IPO. As a result of the IPO, the shares of some of the current owners will be somewhat diluted.

### 201 E. Washington St., Suite 1200 Phoenix, AZ 85004-2595

### **BASIS FOR LIMITED WAIVERS**

A. The Commission Should Grant a Waiver Under A.A.C. R14-2-806 for the *Pro Forma* Change Involving a Competitive Telecommunications Carrier

A waiver under A.A.C. R14-2-806 Rules would be appropriate in this instance because Zayo operates in a competitive telecommunications environment and the *Pro Forma* Change will not impact the rates, terms or conditions of service for its customers. Allowing a waiver under Rule 806 also would be consistent with the Commission's response to merger applications filed in Docket T-20872A-13-0281 (In re AT&T Corp., Teleport Communications of America, LLC and Leap Wireless International, Inc. Application for Limited Waiver) and Docket No T-04293A-14-0147 (In re Time Warner Cable and Comcast Application for Limited Waiver and Docket T-20872A-14-0186). Certainly, a *pro forma* change in the ownership structure of a competitive carrier raises fewer concerns (if it raises any at all) than those transactions.

In Arizona, Applicant primarily provides competitive bandwidth infrastructure to other carriers, other communications providers and enterprise customers. The market for such services is highly competitive and prices are set by competition. Accordingly, Applicant has no incentive or ability to charge unduly high or above-market prices that could be used to fund or subsidize unregulated affiliates or to commingle utility and non-utility funds in a manner harmful to Arizona customers.

In addition, following the completion of the *Pro Forma* change, Applicant will continue to offer its services with no change in the rates or terms and conditions. Applicant does not anticipate increasing its maximum rates on file with the Commission as a result of the *Pro Forma* Change and related IPO. Applicant stresses that it primarily provides bandwidth infrastructure and wholesale type services and does not provide services to residential customers.

### B. Applying the Rules to the *Pro Forma* Change Would Be Unnecessarily Costly and Burdensome

As any company subject to the Rules can attest, filings under R14-2-803 require significant financial and business information, some of which may not be part of the normal analysis a competitive company may go through in determining whether to undertake a transaction. A competitive company expends significant resources and time to comply with the Rules. Further, once the voluminous information is filed, the approval process can take many months. In a competitive industry, delaying a transaction for an indefinite period while awaiting Commission approval can have significant negative effects on the value of the transaction (in this case, the *Pro Forma* Change and the IPO) and in some instances may preclude the companies from going forward with the transaction.

In instances such as this when a public utility with no monopoly power competes in a competitive market, with its revenues from and investment in Arizona comprising only a small portion of its total corporate revenues and investment, application of the Rules is not necessary for such a transaction. The risk to Arizona customers from the *Pro Forma* Change is remote at best and compliance with the Rules would be unduly burdensome. Applying the Rules to the *Pro Forma* Change would constitute over-regulation and would cause needless expense and unnecessary administrative burdens for the Applicant and the Commission.

### C. The Pro Forma Change Is Otherwise in the Public Interest

Zayo submits that the *Pro Forma* Change is in the public interest. The *Pro Forma* Change will provide Holdings and CII with greater flexibility for equity transactions, including the IPO, as well as other corporate and financial transactions, which will further strengthen Zayo's financial qualifications. The *Pro Forma* Change will be entirely transparent to Zayo's customers and will not result in any change in their

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services. In particular, the rates, terms and conditions of their services will not change as a result of the purely *pro forma* change.

### D. Verification.

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Under A.A.C. R14-2-806(B), any request for a waiver of the Rules must be made by verified application. Accordingly, attached as Exhibit B is the Verification of Scott E. Beer, Vice President, Secretary and General Counsel of Zayo, Holdings and CII attesting to the accuracy of the information provided in this Application.

### **ALTERNATIVE REQUEST FOR APPROVAL UNDER RULES 803.**

### A. Introduction.

If the Commission does not grant the limited waivers requested above or permit them to become effective, Applicant requests that the Commission authorize Zayo to complete the *Pro Forma* Change and resulting reorganization of a Public Utility Holding Company under A.A.C. R14-2-803(B). As set forth in more detail above, approval of this application will enable Holdings to complete an IPO that will benefit the company. This will strengthen Applicant, and it will also serve to promote competition in Arizona's telecommunications markets.

### B. Rule 803(A) information.

The Applicants provide the following information as required by Rule 803(A):

- 1. The names and business addresses of the proposed officers and directors of the holding company. See Zayo's SEC Form 10-K referenced above. Zayo's management team is highly experienced in telecommunications.
- 2. The business purposes for establishing or reorganizing the holding company.

See "Description of the Pro Forma Change" above.

3. The proposed method of financing the holding company and the resultant capital structure. See "Description of the Pro Forma Change" above.

- 4. The resultant effect on the capital structure of the utility. Applicant does not expect the *Pro Forma* Change to result in a change to the direct capital structure of the Applicant. See "Description of the *Pro Forma* Change" above for a description of the change to the capital structure of Holdings as a result of the *Pro Forma* Change and IPO.
- 5. An organization chart of the holding company that identifies all affiliates and their relationships within the holding company. See Exhibit A.
- 6. The proposed method for allocating federal and state income taxes to the subsidiaries of the holding company. Applicant does not expect any change in its current tax allocation methods to occur as a result of the *Pro Forma* Change.
- 7. The anticipated changes in the utility's cost of service and the cost of capital attributable to the reorganization. Applicant notes that as a non-dominant carrier, its rates are not regulated on a cost of service basis, as contemplated by this question. Moreover, Applicant does not have residential customers. In any event, Applicant does not expect any change to its cost of service as a result of the *Pro Forma* Change. As described above, the *Pro Forma* Change will be transparent and seamless for customers. Further, the *Pro Forma* Change and IPO may result in a reduction in Zayo's cost of capital as a subsidiary of a publicly traded company.
- 8. A description of diversification plans of affiliates of the holding company. For a description of the types of business conducted by Applicant, see the Zayo SEC Form 10-K referenced above.
- 9. Copies of all relevant documents and filings with the United States Securities and Exchange Commission and other federal and state agencies. A copy of Holdings' registration statement on Form S-1 can be found on the SEC website at www.sec.gov.

- 10. The contemplated annual and cumulative investment in each affiliate for the next five years, in dollars and as a percentage of projected net utility plant, and an explanation of the reasons supporting the level of investment and the reasons this level will not increase the risks of investment in the public utility. The Applicant notes that, as a non-dominant carrier, its rates are not regulated on a cost of service basis as contemplated by this question. In any event, specific projections for each of the next 5 years are not available. The future levels of investment will be determined in response to market forces and operational needs.
- 11. An explanation of the manner in which the utility can assure that adequate capital will be available for the construction of necessary new utility plant and for improvements in existing utility plant at no greater cost than if the utility or its affiliate did not organize or reorganize as a public utility holding company. The Applicant notes that as a non-dominant carrier, its rates are not regulated on a cost of service basis, as contemplated by this question. In any event, Zayo (itself and as the successor to the competitive carriers it has previously acquired) has a long track record providing sufficient facilities to ensure an adequate level of service.

### **RELIEF REQUESTED**

WHEREFORE, Applicant respectfully requests that the Commission:

- 1. Permit this request for waiver to become effective or grant such waiver of all notice and approval requirements in A.A.C. R14-2-803 pursuant to A.A.C. R14-2-806(C).
- 2. In the alternative, grant approval under A.A.C. R14-2-803 of the requested *Pro Forma* Change as described in this Application.
- 3. Waive any other applicable requirements of the Rules as they may apply to the transaction described herein.

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Applicant respectfully requests that the Commission commence its examination of the *Pro Forma* Change as quickly as possible. In the event the Commission does not allow the requested waivers to become effective under A.A.C. R14-2-806, Applicant requests that the Commission schedule consideration of this Application at no later than the September 9, 2014 Commission Open Meeting the parties will be able to complete the *Pro Forma* Change and IPO.

RESPECTFULLY SUBMITTED this 17th day of July, 2014.

LEWIS ROCA ROTHGERBER, LLP

By

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201 E. Washington, Suite 1200

plello

Phoenix, Arizona 85004

Attorneys for Zayo Group, LLC

ORIGINAL and thirteen (13) copies of the foregoing filed this 17th day of July, 2014, with:

The Arizona Corporation Commission Utilities Division – Docket Control 1200 W. Washington Street Phoenix, Arizona 85007

Copy of the foregoing hand-delivered this 17th day of July, 2014, to:

Janice Alward, Chief Counsel
 Legal Department
 Arizona Corporation Commission
 1200 W. Washington Street
 Phoenix, Arizona 85007

Lyn Farmer Chief Administrative Law Judge, Hearing Division Arizona Corporation Commission 1200 West Washington Street Phoenix, AZ 85007

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Steve Olea Utilities Division Arizona Corporation Commission 1200 W. Washington Street Phoenix, Arizona 85007

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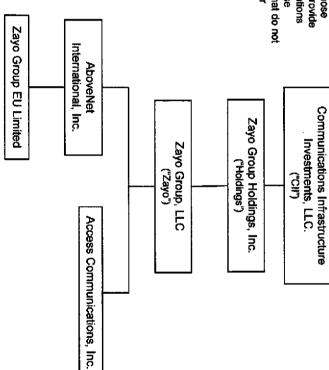
### EXHIBIT A

Pre- and Post-Pro Forma Change Ownership Charts

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## Pre-Pro Forma Change Corporate Organizational Structure

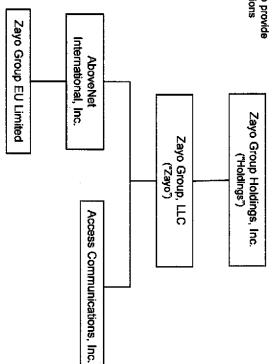
\* The entities listed herein only include Zayo and those subsidiaries of Zayo that (1) hold authorization to provide intrastate, interstate or international telecommunications services or (2) are in the chain of ownership of those entities.. The chart excludes subsidiaries of Zayo that do not hold authorization to provide intrastate, interstate or international telecommunications services.



Unless otherwise indicated all ownership percentages are 100%.

# Post-Pro Forma Change Corporate Organizational Structure

"The entities listed herein only include Zayo and those subsidiaries of Zayo that (1) hold authorization to provide intrastate, interstate or international telecommunications services or (2) will be in the chain of ownership of those entities, after the *Pro Forma* Change. The chart excludes subsidiaries of Zayo that do not hold authorization to provide intrastate, interstate or international telecommunications services..



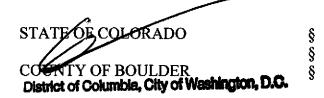
Unless otherwise indicated all ownership percentages are 100%.

### 201 E. Washington St., Suite 1200 Phoenix, AZ 85004-2595

### EXHIBIT B

Verification of Applicant

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### VERIFICATION

I, Scott E. Beer, am Vice President, General Counsel and Secretary of Zayo Group, LLC and its subsidiaries (collectively, the "Company"); that I am authorized to make this Verification on behalf of the Company; that the foregoing filing was prepared under my direction and supervision; and that the contents are true and correct to the best of my knowledge, information, and belief.

Scott E. Beer

Vice President, General Counsel and Secretary

Zayo Group, LLC

Sworn and subscribed before me this 11th day of July, 2014.

Notary Public

My commission expires

Sonja Sykes-Minor
District of Columbia, Notary Public
My Commission Expires
October 14, 2014

